Dirigo Health Agency

Income Statement

*Unaudited Statement - Without accompanying discussion this document is incomplete

for

October, 2013 State Fiscal Year 2013

| State Fiscal fear 2013 | | | |
|---------------------------------------|------|-----------|--------------|
| | | Period | Year to Date |
| Revenue: | | | |
| Employer & Individual's Contributions | 2581 | 2,518,585 | 10,438,377 |
| Membership Fees | 2586 | 40,471 | 168,178 |
| *** Less: Subsidy Discounts | 2582 | (622,583) | (1,045,556) |
| Grants | 2583 | - | - |
| Access Surcharge Payment | 2585 | 1,649,243 | 8,028,363 |
| ** HRSA Voucher Funding | 2202 | 834 | 357,991 |
| Pre-Existing Condition Funding | 2203 | 549,442 | 549,442 |
| Misc Income | 2686 | 104 | 15,681 |
| Late Fees | 2090 | - | · - |
| NSF Fees | 8210 | (8) | (77) |
| Total Revenue: | _ | 4,136,088 | 18,512,399 |
| Cost of Services | | | |
| Employer/Individual Cost of Coverage | 6581 | 2,538,941 | 10,405,421 |
| Agency Cost of Coverage | 6584 | 1,567,545 | 6,906,586 |
| Dirigo Membership Fee | 67MO | (42,016) | |
| HRSA Voucher Cost of Coverage | 6586 | (612) | 330,239 |
| Pre-Existing Condition Coverage | 6582 | 549,442 | 549,442 |
| Total Cost of Services: | _ | 4,613,301 | 18,191,687 |
| Gross Profit (Loss): | | (477,213) | 320,712 |
| Total Operating Expenses: | | | |
| General Operating | | 46,350 | 349,708 |
| Quality Initiatives | | (20,882) | 190,615 |
| SHAP Grant/HRSA | | 174 | 28,308 |
| Pre-Existing Condition Plan | | | - |
| Total Operating Expenses: | | 25,642 | 568,630 |
| | _ | | |
| **Net Gain (Loss): | _ | (502,855) | (247,919) |

Notes:

In accordance with Accrual based accounting procedures DHA recognizes Revenue in the period that the services are rendered and payments are anticipated to be collected. In addition, Employer/Individual Cost of Coverage expenditure is recognized during the period which payment is rendered for invoiced services. DHA does encounter instances where Employer/Individuals do submit payments prior to the month when services are to be rendered. These "pre-payments" have been reviewed and addressed during the year-end close process with a Deferred Revenue entry.

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^{**}HRSA Voucher Funding - there may be a slight variance between what has been reported as HRSA Voucher Funding compared to what has been recorded as an expenditure this is due to timing of Federal Funding draw down requests.

^{***}September 2013 Month end Journal entry request to record \$314,451.50 of DirigoChoice Subsidy discount Issued/withdrawn from DC members PineTree Card was not entered into the State Advantage system until October 2013 - therefore, September 2013 Net Gain is overstated by \$314,451.50.